

A rare beauty that has been nicely maintained and upgraded, ready!

## Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

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País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

## Detalhes do Anúncio

Owner Stock No: 413170

Preço: \$ 299,999

Titulo: A rare beauty that has been nicely maintained and upgraded, ready!



País: United States

Cidade: Wrangell

Built: 1982

Descrição: Stock #413170 -

A rare beauty that has been nicely maintained and upgraded, ready!

Purchased out of Panama, this World Class Formosa is ready for Bluewaters again.

There were only 14 Formosa New Horizon 68 sailboats ever built. At 70 feet long with a 17' 4" beam, she's a big beautiful Ketch. This Formosa has a centerboard keel, which makes her very versatile for taking her where you want to go. With the centerboard up, she has a 5' draft, which deepens to 11' with the keel fully deployed.

With 3 cabins and 3 heads, there are 2 showers and enough berths to sleep up to 10 passengers. There are 3 double berths and 4 single berths.

The galley is well equipped to keep the crew fed, and the stove is run off propane.

As part of the electronics package, you'll find an integrated Garmin system with 2 GPS-chartplotters, radar, wind gauge, depth gauge, and the Garmin Reactor 40 Smartpump Autopilot. A VHF radio with AIS is aboard for safety and communication.

The seller reports that this Formosa at one time averaged around 12 knots for one of its lengthy trips. With an 84' mast, the sail inventory includes the Main, a Staysail, Mizzen Sail, and a newer Yankee sail. All halyards have been updated with Dyneema.

There are 12 winches on board, 2 of which are electric.

Per the seller, The Ford Lehman 150 Turbo engine runs very well and is ready for longer voyages.

The seller does currently live aboard but is preparing the boat to disembark. He's put around \$400k and 18 months of work to make the Formosa just right for serious cruising.

This Formosa is now in Wrangell, Alaska. It's in a slip.

During the trip, from Bellingham, WA, the seller averaged .61 gallons per mile, averaging 8 knots. There is a lot of excess fuel aboard, as he didn't use as much as he thought he would.

This listing is new to market. Any reasonable offer may be accepted. Submit an offer today!

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Contact us for a free BoatHistoryReport report on this vessel. We pay upfront for a report on every vessel possible, and we provide this peace of mind to our buyers at no charge and with no commitment. All you have to do is ask!

You have questions? We have answers. Call us at  
(941) 538-7803 to discuss this boat.

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we'll get started selling your boat today.

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at our advertisement and we look forward to  
speaking with you!