

Classic 1977 Tartan, Sparkman Stephens design. Many New features, repowered in 2022!



Seller Info

Name: Pop Yachts
Company: POP YACHTS
Name:
First Name: Pop Yachts
About Us: POP YACHTS SALES
Experienced Sales + Customer Service
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803
Website: www.popyachts.com
Country: United States
City: Florida
Address: 5717 Bessie Drive Sarasota, FL 34233

Listing details

Owner Stock No: 284160

Price: \$ 16,900

Title: Classic 1977 Tartan,
Sparkman Stephens
design. Many New
features, repowered in
2022!

Country: United States

City: Newington

Built: 1977

Description: Stock #284160 -

Classic 1977 Tartan, Sparkman Stephens design.
Many New features, repowered in 2022!

This is a classic 1977 Tartan 34C, which is one of the renowned Sparkman Stephens designs. Five hundred twenty-five of these vessels were built between 1968 and 1978 and they remain in high demand to this day.

She has all of the essential features for some fine coastal cruising including pedestal steering with autopilot, a newer electric anchor windlass, an alcohol stove and icebox in the galley, and plenty of berths for friends and family.

The current owner says he has made about \$57k in upgrades over the years, including the chart plotter, pedestal steering with autopilot, anchor windless and



new wiring along with new wind vane, tricolored masthead light and anchor light, a new cabin sole in 2022, new bathroom floor and plumbing and a new head in 2021.

Don't wait too long to arrange a showing or make an offer prior to traveling to see it. This unit in this condition will sell fast!

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [WhereFreedomTakesYou \[dot\] com](http://WhereFreedomTakesYou.com) to learn more.

Please submit any and ALL offers - your offer may be accepted! Submit your offer today!

Reason for selling is seller has purchased his new boat.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL ***210 PICTURES*** of this vessel, AND A VIDEO, on our main website at [POPYACHTS DOT COM](http://POPYACHTS.DOT.COM). We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!