## A Great Opportunity to Own this Rare Bertram 46 Yacht. Twin Detroit Diesels, Bow Thru



## Info vendeur

Nom: Pop Yachts
Company POP YACHTS

Name:

First Name: Pop Yachts

About Us: POP YACHTS SALES

Experienced Sales + Customer

Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this

industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment. skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet

age, many buyer

Téléphone: +1 (941) 538-7803 Website: www.popyachts.com

Pays: United States

City: Florida

Address: 5717 Bessie Drive Sarasota, FL

34233

Détails des annonces

Owner Stock No: 332412

Prix: \$ 124,900

Titre: A Great Opportunity to

Own this Rare Bertram 46

Yacht. Twin Detroit Diesels, Bow Thru

Pays: United States

Ville: Baltimore

Construit: 1987

Description: Stock #332412 -

A Great Opportunity to Own this Rare Bertram 46 Yacht. Twin Detroit Diesels, Bow Thruster, Radar, Autopilot, Dual Chartplotters, 16KW Genset and More!

This grand cruiser by Bertram has spent most of its life on fresh water in the Great Lakes. For the past few years, it has motored around the waters of the Chesapeake Bay, which is brackish water.

The current owner just replaced 1 of the 4 onboard AC units. The vessel is in really excellent shape for its age and the twin Detroit Diesels are original to the boat with ONLY 1944 hours.

The galley has an updated residential refrigerator with an ice maker and a newer microwave, along with an oven and cooktop.



Both cabins are spacious and well-equipped and the dinette even breaks down to a sleeping berth.

This Grand Lady is ready for its next port of call!

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit WhereFreedomTakesYou [dot] com to learn more.

This listing has now been on the market a couple months. Please submit any and all offers today!

Reason for selling is moved out of state.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*147 PICTURES\*\*\* of this vessel on our main website at POPYACHTS DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!